



How can Waseca Utilities help your business improve its bottom line by using energy wisely?

2017 REBATES for business customers

ENERGY-EFFICIENT MEASURE	ELIGIBILITY DESCRIPTION ¹	REBATE ²
Lighting Equipment	See rebate form and program materials for details ³	See rebate form and program materials for details ³
Cooling Equipment <i>Rooftop and Packaged AC Ductless Mini-Split Units Air and Water Cooled Chillers Air Source Heat Pumps Ground Source Heat Pumps Water Source Heat Pumps</i>	See rebate forms for minimum efficiency requirements ³	Rebates are structured with a base rebate (\$/ton) and an additional efficiency bonus rebate (\$/ton) for incremental efficiency improvements.
Air Conditioner/Air Source Heat Pump Tune-Up	See rebate form for program requirements ³	\$35 per unit
Motors	Premium-Efficiency motors replacing working motors, and Enhanced Premium-Efficiency motors that exceed NEMA Premium levels by at least one percentage point. One to 200 horsepower motors (motors larger than 200 horsepower may be eligible under the Custom Program). ECM Evaporator Fan Motors in Refrigerated Cases ECM Motors on Refrigeration Condenser Fans ECM HVAC Fan Motors ECM Circulator Pumps	Premium-Efficiency Motors: <i>Replacement of working motor:</i> \$100 (1 hp) to \$2400 (200 hp) Enhanced Premium-Efficiency Motors: <i>Replacement of working motor:</i> \$120 (1 hp) to \$2700 (200 hp) <i>New motor/Replacement of failed motor:</i> \$40 (1 hp) to \$900 (200 hp) <i>Inventoried motor:</i> \$15 (1 hp) to \$450 (200 hp) See rebate form for ECM fan motor rebate details. \$40 per unit \$60 per unit See rebate form for ECM pump rebate details.
Efficient Furnace Fan Motors	New furnace with Electronically Commutated Motor (ECM), Advanced Main Air Circulating Fan (AMACF), or equivalent. Furnace Fan Motor Replacements	\$125 \$50
Variable Speed Drives (VSD)	New, replacement, or inventoried VSDs for HVAC fans and pumps (VSDs for other equipment or larger than 200 horsepower may be eligible under the Custom Program)	<i>New/Retrofit installations:</i> \$400 (1 hp) to \$8000 (200 hp) <i>Inventoried VSDs:</i> \$200 (1 hp) to \$4000 (200 hp)
Compressed Air Leak Correction	Minimum of 10 horsepower of air compressors (excluding backup) that operate at least 2,000 hours per year. Must repair at least 50% of leaks.	\$4 to \$9 per horsepower of air compressor capacity (excluding backup compressors) depending upon percentage of leaks repaired.
Guestroom Energy Management Systems	Occupancy sensor controlled system must be used to control the operation of the guestroom heating/cooling equipment when room is vacant.	\$75 per controlled guestroom (heating/cooling controlled) \$85 per controlled guestroom (heating/cooling and lighting controlled)
VendingMisers & SnackMisers	Vending machine controllers; indoor locations; not located in areas with constant activity.	\$50 per VendingMiser or SnackMiser
Food Service Equipment	Eligible equipment must meet applicable efficiency levels established by ENERGY STAR®, the Food Service Technology Center, or the Consortium for Energy Efficiency (CEE). Rebates for gas food service equipment are available to gas customers of Austin Utilities and Owatonna Public Utilities. See rebate form for details.	Combination Ovens = \$900 Convection Ovens = \$225 Fryers = \$150 Griddles = \$175 Insulated Holding Cabinets = \$200 - \$300 Steam Cookers = \$400 - \$550 Refrigerators & Freezers = \$100 - \$125 Ice Makers = \$150 - \$400 Dishwashers = \$300 - \$1000 Ventilation Hood Controllers = \$165 per horsepower of controlled fans Low-Flow Spray Valves = 50% of installed cost
Anti-Sweat Heater Controls	Anti-sweat heater controllers for freezer or cooler cases with glass doors.	Conductivity-based controls: \$45 per controlled door Humidity-based controls: \$35 per controlled door
Custom Program	Contact us to determine if your project qualifies for a custom rebate.	\$0.045 per first-year annual energy (kWh) saved. Rebate cannot exceed project cost. See custom rebate form for details.

¹ See specific program terms and conditions for details.

² Must be a business electric customer of Waseca Utilities. Rebates may be limited.

³ Business rebate forms are available online at www.smpa.com/members/rebate.aspx



Waseca Utilities helps save you money at home

2017 REBATES for residential customers

ENERGY-EFFICIENT MEASURE	ELIGIBILITY DESCRIPTION ¹	REBATE ²
LED Light Bulbs	ENERGY STAR labeled	50% of LED bulb cost, up to \$15
Light Fixtures <i>Hardwired LED Fixtures</i> <i>Hardwired CFL Fixtures</i> <i>Ceiling Fans with Lighting</i> <i>LED Light Kits for Ceiling Fans</i> <i>CFL Light Kits for Ceiling Fans</i>	ENERGY STAR labeled ENERGY STAR labeled ENERGY STAR labeled ENERGY STAR Most Efficient 2017 ENERGY STAR labeled ENERGY STAR labeled	50% of cost up to \$20 50% of cost up to \$10 50% of cost up to \$15 50% of cost up to \$25 50% of cost up to \$20 50% of cost up to \$10
Refrigerators	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 plus an additional rebate of up to \$50 to pay for recycling your old, working refrigerator
Freezers	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 plus an additional rebate of up to \$50 to pay for recycling your old, working freezer
Dishwashers	ENERGY STAR labeled ENERGY STAR Most Efficient 2017	\$25 \$40
Clothes Washers	ENERGY STAR labeled ENERGY STAR Most Efficient 2017	\$50 \$100
Clothes Dryers	ENERGY STAR labeled	\$50 - Electric dryer \$25 - Gas dryer
Dehumidifiers	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$15 - No recycling of working unit \$25 - With recycling of working unit, plus an additional rebate of up to \$15 to pay for recycling your old, working dehumidifier
Efficient Furnace Fan Motors	New furnace with Electronically Commutated Motor (ECM), Advanced Main Air Circulating Fan (AMACF), or equivalent. Furnace Fan Motor Replacements	\$125 \$50
Room Air Conditioners	ENERGY STAR labeled (retailer signature required on rebate form to receive recycling rebate)	\$25 (limit 2 per account), plus an additional rebate of up to \$25 to pay for recycling your old, working room air conditioner
Central Air Conditioners & Air Source Heat Pumps	Minimum SEER = 14.5 Cooling Capacity < 20,000 BTUh Cooling Capacity 20,000 - 65,000 BTUh Tune-Up	\$100 plus an additional rebate for efficiencies above 14.5 SEER \$200 plus an additional rebate for efficiencies above 14.5 SEER \$35
Ground Source Heat Pumps	Closed-Loop Water-to-Air: EER ≥ 17.1 and COP ≥ 3.6 Closed-Loop Water-to-Water: EER ≥ 16.1 and COP ≥ 3.1 Open-Loop Water-to-Air: EER ≥ 21.1 and COP ≥ 4.1 Open-Loop Water-to-Water: EER ≥ 20.1 and COP ≥ 3.5 Direct GeoExchange (DGX): EER ≥ 16.0 and COP ≥ 3.6	\$200 per ton plus an additional rebate of \$25 per ton for each 1 EER above the minimum qualifying efficiency

¹ See specific program terms and conditions for details.

² Must be an electric customer of Waseca Utilities. Rebates may be limited. Residential rebate forms are available online.